

Mager Consortium

WORKPLACE PERFORMANCE ANALYSIS WORKSHOP DESCRIPTION

Workshop Description

Based on Dr. Mager's book *Analyzing Performance Problems*, this highly participative workshop trains you to rapidly analyze the entirety of a problem caused by a person or by a group of people and to find the best solution or combination of solutions. It is particularly effective in highlighting the fact that training is neither the common problem nor the common solution for performance problems.

You will practice at least three different uses of Performance Analysis, which was designed by Dr. Mager. The workshop is instructor-led and HIGHLY interactive.

How Long Is this Training?

This workshop is completed in 6 hours.

What Will You Receive?

You will receive extra copies of Dr. Mager's *Performance Analysis Worksheet* that you use during the workshop.

Who Should Attend?

Anyone and everyone that deals with any aspect of human performance in the workplace should take this workshop. Supervisors and managers of people will save buckets of money when they learn that they usually don't need to send their people to training when there is a performance problem!

What Will You Learn to Do?

Upon completion of the workshop, you will have demonstrated the following skills:

- Determine if training is needed for a performance problem
- Use the Performance Analysis Worksheet to thoroughly analyze human performance problems and to determine the best solution(s)
- Interview performers in context of analyzing performance problems
- Determine if consequences are "right-side-up"
- Identify barriers to performance in the workplace
- Create clear communication in the workplace

Standard Pricing

Onsite for up to 20 people - \$2,900