

WHAT EVERY MANAGER SHOULD KNOW ABOUT TRAINING WORKSHOP DESCRIPTION

Workshop Description

Based on Dr. Mager's book *What Every Manager Should Know About Training* (WEMSKAT), this highly participative workshop is designed for YOU to facilitate for non-training managers in your company. You will teach the foundations required for a Common Performance Language™ in your company: clarifying communications with Goal Analysis, comprehensive people problem solving through Performance Analysis, and utilizing the many performance tools available to them in addition to training.

How Long Is this Training?

This is designed as a one-day workshop.

What Will You Receive?

The facilitator receives a package that includes a Leader Guide, the WEMSKAT book, a Participant Guide, and instructional materials.

Each participant receives a package with a Participant Guide, the WEMSKAT book, and Quick-Reference Cards.

What Will You Learn to Do?

Each participant will learn to:

- Determine if training is needed for a performance problem
- Clarify communication that deals with people performing
- Use the Performance Analysis Worksheet to thoroughly analyze human performance problems and to determine the best solution(s)
- Determine if consequences are "right-side-up"
- Identify barriers to performance in the workplace
- Use an array of performance tools in the workplace in addition to training

Standard Pricing

Leader Package: \$400

Participant Package: \$80